

Alloquor Consulting

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Biography of Alvin Wong *Supply Chain Management Consultant*

Alvin Wong has diverse expertise in many aspects of supply chain management, with particular strengths in sourcing and procurement as well as inventory management and process manufacturing. His industry expertise includes Aerospace, Healthcare, High-Tech, Consumer Goods, Energy, Commodities and Industrial Equipment. He has helped clients such as Honeywell, Pactiv/Reynolds, Cisco Systems, CenturyLink, Caterpillar, Kaiser Permanente, Amgen, Electronic Arts, Roll Global, Ball Corp., British Petroleum, Auto Club of No. Calif., Corridor Capital and others to apply leading cross-industry supply chain practices to improve operations.

Mr. Wong's experience encompasses the strategic and operational aspects of a broad range of supply chain management disciplines, and other disciplines such as Finance, and Marketing which enables him to take a 360° approach to helping his clients improve their business. He was a management consultant for almost 15 years with two Big-5 consulting firms, Accenture and Deloitte Consulting, and still serves as a Supply Chain advisor to a southern California private equity company.

PROFESSIONAL EXPERIENCE

Deloitte Consulting LLP www.deloitte.com

Specialist Master Strategic Sourcing – Los Angeles CA

Led and managed global project teams for the delivery of strategic sourcing, procurement, and spend analytic efforts at major consumer, heavy/light/industrial manufacturing, technology, aerospace, telecom, and biotech clients. Projects also included the redesign, execution, and development of processes, systems, and the implementation of tools for analytics, sourcing, and procure-to-pay. Responsible for working with domestic and global vendors for categories such as MRO, fleet vehicles, transportation & logistics, contract services/trades, temporary labor, facilities/maintenance services, build-to-print parts, sub-assemblies, chemicals, capital equipment, professional services, T&E, and other direct and indirect categories.

Resources Global www.rgp.com

Supply Chain Director/Consultant – Los Angeles CA

Led, managed, and delivered supply chain engagements for clients. Identified project requirements, managed performance of consultants, provided subject matter expertise, and quality final deliverables.

Accenture LLP www.accenture.com

Sr. Manager Supply Chain – Los Angeles CA

Led and managed projects for strategic sourcing, shareholder value modeling, post-merger integration, and supply chain redesign for clients. Clients included major companies in industrial equipment manufacturing, food and consumer products, telecommunications, biotechnology, high-tech equipment manufacturers, oil/gas upstream, and other industries. For a regional telecom client, he led an assessment of their entire spares inventory for their service fleet, depots, and consignment locations to reduce stockouts, excess inventories and costs without impacting service levels. Recommendations included standardization of suppliers, tools, and partnerships with MRO providers.

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Corridor Capital www.corridorcapital.com

Supply Chain Executive Advisor – Los Angeles CA

Executive advisor to portfolio senior executives on supply chain leading practices and operational improvements.

Honeywell (formerly AlliedSignal Aerospace) www.honeywell.com

Program Manager Regional ECS – Torrance CA

Responsible for the technical requirements and proposals for environmental controls systems (ECS) on private and regional aircraft. Responsibilities included P&L, cost proposals, demand forecasts, aftermarket modeling, spares and initial provisioning requirements. Worked directly with Embraer, Bombardier, Raytheon, Gulfstream, BAE, Canadair and other primes on their pipelines of new designs and to develop demand projections for production planning.

Honeywell (formerly AlliedSignal Aerospace) www.honeywell.com

Product Line Manager Cryogenic Turboexpanders – Torrance CA

Managed an industrial product line for air separation turbomachinery. Responsibilities included P&L, sales, design, purchasing, supplier performance & quality, build, test, field installation & service, technician training, inventory management, spares and aftermarket support. Accomplishments included the implementation of an inventory and kitting management system, implementation of standardized sub-assemblies, a reduction of COGS by 37% through component simplifications, a reduction in unit labor costs by 65% from increased productivity, and a reduction in the technical quotation cycle from 24 hours to real-time. Efforts resulted in a 30% increase in product margins.

Honeywell (formerly AlliedSignal Aerospace) www.honeywell.com

Advanced Applications Engineer – Torrance CA

Responsible for engineering design efforts to reduce costs, standardize specifications, and rationalize requirements. Participated in initiatives that worked with suppliers to reduce the number of parts by over 30% and simplify production and part stocks. Utilized Lean and Six-Sigma principles to reduce process wastes and excess inventories.

Caterpillar – Forest Machines www.cat.com

Supply Chain Consultant – LaGrange, GA

Led a team to analyze current inventories of various raw steel stock used in production to help reduce wastes. Worked with engineering to standardize specifications, designs, and component materials to reduce the varieties of raw steel stock requirements, negotiated with foundries for economies of scale, and coordinated with suppliers to improve supply chain planning. Also developed alternative kitting and consignment inventory strategies with suppliers to reduce inventory levels and stockouts.

Kaiser Permanente www.kp.org

Supply Chain Consultant – Los Angeles CA

Led a Lean Six-Sigma project to reduce costs and wastes by more than 3% on over \$500 million in Oncology medication spend for a major southern California health provider. Implemented Kanban for clinical medication stocks and worked with nurses and staff to determine appropriate reorder points. Conducted motion studies to identify layout changes to improve clinical throughput and operational efficiencies. Developed and implemented patient service programs to reduce wasted medications and implemented an internal marketplace for sharing excess medications across multiple clinic locations.

Avery Dennison www.averydennison.com

Supply Chain Consultant – Los Angeles CA

Conducted a process redesign to improve Supplier Compliance and Vendor Management and develop a “playbook” for other business units to self-deploy. Mapped current and future processes, defined metrics, and developed dashboards.

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Roll Global www.roll.com

Director of Sourcing and Procurement – Los Angeles CA

Led the global strategic sourcing group in support of the needs of business units (Fiji Water, POMWonderful, Paramount Farms, Teleflora). Responsibilities included the sourcing, negotiation and contracting for fleet vehicles, capital equipment, logistics services, contract services/manufacturing, raw materials, food ingredients, packaging, and other direct and indirect spend. Additional accomplishments included the establishment of an Asia purchasing office in Hong Kong, and the implementation of a contract management tool and supplier portal.

Cisco Systems www.cisco.com

Consultant – San Jose, CA

Led a team to design and develop the process and specifications for the company's supply chain business intelligence solution to reduce stock outs and supply base backlogs. Worked with planners and IT groups to define requirements, system specifications, and reporting needs based on leading practices.

Pactiv/Reynolds www.pactiv.com

Consultant – Lake Forest, IL

Led and managed global project teams for the delivery of strategic sourcing, procurement, and spend reductions with domestic and global vendors for categories such corrugate, packaging, ink, pallets, MRO, temporary labor, facilities/maintenance services, T&E, and other direct and indirect categories. He helped deliver over \$30 million in annual savings to the client.

Electronic Arts www.ea.com

Consultant – Redwood City, CA

Led a strategic sourcing project on indirect spend categories including marketing and agency spend. Developed ROI models including marketing effectiveness models. Also led a project to configure and implement Oracle R12 Procure-to-Pay systems working with stakeholders to redesign processes and determine required functionalities and system parameters to support the new processes.

Ball Corp www.ball.com

Sr. Manager Supply Chain – Denver, CO

Led a team to assess and compare the operations and capabilities of a newly acquired beverage container plant to an existing plant. Developed recommendations on the best practices for organizational resources, metrics, business processes, planning, systems, inventories, suppliers, logistics, and warehouse operations.

Amgen www.amgen.com

Sr. Manager Supply Chain – Thousand Oaks, CA

Led and managed strategic sourcing effort to reduce the spend for R&D chemicals, facilities/maintenance services, uniforms/laundry services, lab equipment, organic chemicals, testing materials, marketing print, professional services, telecommunications, and other indirect categories. Identified and negotiated over \$32 million in annual savings and verified the realization of \$16 million of that within the first 4 months.

CenturyLink (formerly Qwest Communications) www.centurylink.com

Consultant – Denver, CO

Led and merger integration efforts for their Procurement group. Assessed, consolidated, and renegotiated contracts as a result of the merger. Provided organizational skills assessments, organizational design recommendations, training, and contract negotiation support for the groups staff. Assisted in the delivery of merger synergy savings, tracking, and reporting.

British Petroleum www.bp.com

Consultant – Houston, TX

Led the business case development and financial impact analysis of the increased use of preventive maintenance chemicals in capital equipment. Collected and analyzed historical maintenance and repair data to develop a total cost of ownership model that supported the use of more costly maintenance chemical.

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Auto Club of No. Calif. www.aaa.com

Consultant – San Francisco, CA

Led the business case development of implementing an Oracle ERP upgrade for purchasing vs. the implementation of a best of breed solution (Ariba). Collected and mapped stakeholders functional requirements to the capabilities of each solution. Worked with the suppliers to define the level of investment required and the implementation efforts needed. Developed and presented the findings, business case, and recommendations to the client.

EDUCATION

1997 | MBA Finance and Marketing – Loyola Marymount University

1990 | MS Mechanical Engineering – University of Southern California

1986 | BS General Engineering – Harvey Mudd College