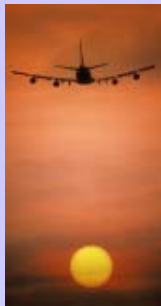


Alloquor Consulting

9519 Tullis Drive
Beverly Hills CA 90210
Phn: 310-278-7737
Fax: 719-218-7768
info@alloquor.com
www.alloquor.com

Supply Chain Consultants. Logistics Consultants.

Alloquor Consulting helps companies decrease logistics costs and improve supply chain efficiency. We are a group of ex-Big-5 management consultants and senior executives that help companies solve difficult problems.



Services include:

- ◆ Logistics & supply chain diagnostic evaluation and strategy
- ◆ Supply chain & logistics cost reduction and service improvement
- ◆ Software & technology evaluation, design and implementation
- ◆ Third-party logistics (3PL) provider selection and implementation
- ◆ Inventory reduction, forecasting & planning, order management
- ◆ Cycle time reduction and more

Proven experience:

- ◆ Ex-Big-5 logistics consultants and supply chain management executives
- ◆ Have helped small and large companies, from \$10 million to \$10 billion
- ◆ Serve manufacturers, distributors and retailers in many industries

Generally, our services don't cost a penny. Most projects result in a very quick ROI on consulting fees. Certain projects can be done on a contingency fee.

Alloquor Consulting is based in Los Angeles, California.

For more information, contact Thomas Phelps via phone at 310-278-7737 or via e-mail at tphelps@alloquor.com.

www.alloquor.com

Alloquor Consulting

Services

Alloquor's supply chain consultants have guided large and small organizations to decrease logistics costs, reduce inventory, shorten supply chain cycle times and enable growth.

Project-based Services

A specific project is mutually agreed upon and Alloquor takes it to completion. Project-based service offerings include:

Supply Chain / Logistics Diagnostic, Evaluation and Strategy

- Overall supply chain efficiency
- Areas of focus for improvement
- Vision, objectives, strategies and tactics

Supply Chain / Logistics Software Selection and Implementation

- Logistics systems/software custom development
- Warehouse Management and Transportation Management Systems
- Inventory Management and Order Management Systems
- Supply chain aspects of ERP systems (i.e. SAP, Oracle, etc.)

Shipping / Transportation Cost Reduction and Service Improvement

- Reduction of shipping and transportation costs
- Service level improvements
- Transit time reduction and consistency

Procurement of Supply Chain / Logistics Services

- Warehousing and transportation providers
- Selection of third-party logistics (3PL) companies
- Implementation assistance

Inventory Management


- Inventory reduction
- Global view of inventory
- Inventory accuracy

Optimization of the Order-to-Delivery process

- Entire order to delivery process evaluation
- Effectiveness of systems/software/applications
- Process and information flow mapping

Collaboration and Integration with Customers and Suppliers

- Development of collaborative relationships with trading partners

- 
- Areas for greater efficiency and improved service
 - Determine opportunities to benefit all parties in the supply chain

Distribution Center / Warehousing

- Service and efficiency improvement
- Selection of optimal DC site locations
- New location set-up

Reverse Logistics

- Design and programming of custom systems
- Returns and refurbishment
- Returnable containers, returnable crates, returnable packaging

Green Logistics / Eco-friendly Logistics

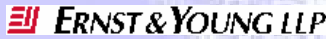
- Alloquor is a member of an international group of green logistics consultants
- Measurement and reduction of greenhouse gas emissions
- Sustainable shipping methods (reusable containers, eco-friendly packaging...)

Vehicle / Automotive Logistics

- Cost reduction
- Service improvement
- Intermodal shipment of automobiles



Qualifications



Thomas Phelps



- Thomas Phelps has helped some of the world's leading companies improve their logistics and supply chains.



- Formerly a management consultant with two Big-5 consulting firms known for their thought leadership in supply chain management: Andersen Consulting (now known as Accenture), and Ernst & Young (now known as Cap Gemini Ernst & Young).



- Compaq: Implemented i2 supply chain optimization software.
- Warner Bros.: Reduced supply chain costs by \$1.6M.
- Custom Building Products: Reduced logistics costs by 12%.



- Seagate: Discovered ways to reduce logistics cycle time by 50%.



- Vice President of a large third-party logistics company.
- EZ Shipper Racks: Designed all processes and systems to run reverse logistics operations at 57 facilities servicing 3000 stores.



For a detailed biography, go to www.alloquor.com/qualifications.htm

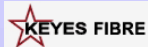
Qualifications



Robert Frinier



- Robert Frinier has more than 30 years of in-depth supply chain management operations and consulting experience.



- Keyes Fibre: Conducted a logistics cost reduction and methods improvement project resulting in 15% cost reduction opportunities.



- ATEN Technologies: Streamlined supply chain management policies resulting in \$750,000 savings.



- Alpine Electronics: Conducted Best Practices Benchmarking project that resulted in 13% logistics cost reduction opportunities.



- Nissan Headquarters: Initiated and managed import/export and domestic operations improvements which achieved annual cost reductions of 5% - 10%.



- Pioneer Electronics: Conducted a reverse logistics process improvement project resulting in annual savings of \$1.5 mil / 45%.

- Mannesmann (steel tube manufacturing company): Analyzed logistics, resulting in cost reduction opportunities of over \$3M.



Qualifications



David Yonkovich



- David Yonkovich has over 20 years experience with ERP and supply chain systems and process improvement.



- Nestlé: Led the Efficient Consumer Response (ECR), Vendor Managed Inventory (VMI) and EDI initiatives.



- Formerly a Big-5 consultant with PricewaterhouseCoopers.



- Certified SAP Supply Chain Consultant (SD, MM, APO). Led SAP implementations at MGM, Sameday.com and several others.



- For a major, global trading company: designed and implemented web-based supplier management system to enable supply-side supply chain visibility and efficient trading communities.



- Henry Schein: Built and implemented web-based tool for buyers of this large medical distributor to determine an optimal product mix. Documented \$1.3M savings 6 months after go-live.

